

COMMUNITY SERVICE

Local Businesses Crucial to the Philanthropic Community

A substantial amount of Toledo, Ohio's infrastructure was the product of a few large successful manufacturing icons that began 100 or so years ago. Devilbiss Company, Champion Spark Plug, Haughton Elevator, Toledo Scale, Owens-Illinois, Owens Corning, Libbey Glass just to name a few. These companies brought wealth to our community by providing well-paying jobs to their employees and enabling many related small businesses the chance to flourish. These relatively large companies were also crucial to the philanthropic community. Schools, Museums, the Zoo, Hospitals, Parks, and the Arts were all developed and sustained by a partial allocation of their profits. In the year 2006, these community supporters are a shadow of their former selves. Mergers, sales, downsizing, and global competition have changed the local landscape forever. The businesses that are left must take up the challenge or our community living standard will deteriorate.

At Lockrey we are proud of our community service program. For the last 4 years we have allocated 5% of our bonus toward community service activities. We have been fortunate to contribute approximately \$120,000 to our community service program during this period. Every one of our associates is involved. Nominations for



**Completed Children's Play Area
Hospice of Northwest Ohio Project**

charities are solicited from each associate every year in January. A committee narrows the field to four, and then a vote narrows the selection to two.

Some of the projects we have funded in the past few years:

- ◆ Habitat for Humanity
- ◆ Building a playground for the Toledo Hospice
- ◆ Repair of the picnic area and clean up of a local park
- ◆ Funding of a children's interactive display at Oak Openings, a Toledo metro park
- ◆ Purchasing new uniforms for Special Olympics

This year's projects are related to Alzheimer's and Cancer research. We have 3 nominees for the year 2007: Epilepsy Foundation, Rails to Trails bike path and an "adopt a school" program related to Partners in Education.

We look for projects, where we can provide value and also volunteer for a day or so, working together, away from the normal day to day travails at our specific jobs. Almost all of our associates have participated in the related functions and every one of us has had a portion of our bonus allocated to charity.

Our community service plan pales in relation to the value created by our predecessors of a century ago, but we feel it's appropriate related to our size and the markets we serve. We are happy to be part of community enhancement where we live, work and play.

Lockrey associates also have the opportunity to receive a contribution to any charity they are involved by simply listing the hours they volunteer. Although charity work is not allowed during work hours, Lockrey will contribute four dollars per hour to associates' respective charities for their after hours work.

TECHNOLOGY

Internet Transforms Modern Life, Future Business

In 1995, fewer than one in seven Americans were online. Today, two out of three Americans spend their time on the internet; surfing the web, checking email, banking, and more. In the mid 1990's the top websites were AOL, Netscape and WebCrawler with visitors equaling 4-6 million per month. Today, these sites receive monthly over one billion visitors, and the numbers are growing.

The internet has transformed the way people seek entertainment and perform their personal and professional business. Americans have become accustomed to finding nearly anything they require on the internet.

Faster internet connections have greatly affected the use of the internet. Once only dial-up connections at 28.8 bps were available. Now there is Broadband and DSL that

offer speeds 70 times faster. There are 10 times more broadband users today than there were back in 2000. This "faster" internet allows users to view video, download and share music, and communicate instantly in chat rooms and with instant messaging software.

Market analysts predict that online ad spending will reach \$26 billion and search engine advertising will reach \$11.6 billion by the year 2010. Today, 77% of internet users are also online shoppers; either purchasing items directly online or seeking product information for future purchases.

Not every company needs to transact business online. However, any company listed in the Yellow Pages needs to be on the internet. Now and in the future, the internet is where your customers expect to find you.

c2M Partner Websites

www.AimcoManufacturing.com
Industrial Integrated Lift
Assist Systems

www.CompetitorsEdge.net
Basketball Training Tools

www.FirstChoiceSupport.com
Healthcare Grade Television
Support Arms

www.LockreyManufacturing.com
Machining, Fabricating, Complete
Parts Processing

www.WheelChairCarrier.com
Wheelchair/Scooter Carriers,
Mobility Products

PARTNER COMPANY NEWS

Competitor's Edge Receives Endorsements, Positive Feedback

We are proud to announce that both our patented **R2 Rim and Post-Up Pole** (shown as the Home Court Advantage) are currently being used at several high profile, nationally ranked, NCAA Basketball Programs as well as several local area high schools. Throughout the past quarter, our marketing group has been afforded several positive comments and endorsements regarding the benefits of the product line and its impact on young athletes.

Chris Adams, former President of the Ohio High School Basketball Coaches Association and currently a highly successful coach at Elida High School,

has recently endorsed the R2 Rim and Post-Up Pole.

A video produced by *Scharren Studios* is currently available featuring Coach Adams and his team demonstrating the many ways the R2 Rim and Post-Up Pole can be used.

The start of March signals the beginning of AAU Basketball Tournaments and the beginning of what should be a very successful and busy season for Competitor's Edge. For more information or to place an order online, please visit www.CompetitorsEdge.Net



The Home Court Advantage

EMPLOYEE PROFILE

Matt Makulinski, Lockrey Manufacturing Machining Manager

Responsibilities: Employee & Job Scheduling, customer expedites, resolving customer issues, developing efficiency programs

Length of Service: Since Oct 1995

Education: Attending Monroe CC, Industrial Management

Goals for 2006: Continue my education, help improve job processing & quality system at Lockrey

Hobbies: Computers, target shooting & golden tee golf

Interesting Fact: Dave Makulinski and I are the reigning ping pong champions of the annual Makulinski Christmas party.

Favorite Vacation: Getting married in Las Vegas, December 3rd, 2005



Pets: 2 cats, Deuce & Tigger

Favorite Quote: "Change: If you're not riding the wave of change, you'll find yourself beneath it"

RECREATION

Lockrey Team to Play in Sunday Hockey League Playoffs

The Lockrey Hockey Team will be playing in the Sunday Morning Hockey League Playoffs starting Feb 26th. Games are played for 5 weeks and then end with the championship game. The 1st round of the playoffs will be in "round robin format" and ALL 6 teams in the league made it to the playoffs. Lockrey Hockey Team members include Jim Wharton,

Dave Makulinski, Don Vollmar and Mike Ciralsky. Jim Wharton is the leading scorer of the team and Dave Makulinski who's nickname is "Dave Makulinstrom" plays defense.

AIMCO Distributor Seminar A Huge Success

The First Annual AIMCO Distributor Training Seminar was a HUGE success! The distributors who attended the seminar were impressed with the infrastructure and Lockrey's capabilities.

There were 10 inquiries from the groups who attended, 6 of those were a direct result of the training seminar. The distributor training seminar has reignited interest in AIMCO products.

AIMCO hopes to expand its distributor network in 2006 and looks forward to next years seminar. Visit us on the net at www.AimcoManufacturing.com

UL Approved Power Supply to be Released to the Market!

First Choice has experienced steady sales the past several months and looks forward to a very profitable 2006.

A Dallas TV company that carries Sumitomo televisions has recently expressed interest in First Choice products. Currently, First Choice sales originate primarily from companies located in Raleigh, NC.

The First Choice Power Supply is now UL approved and in production. We are excited to release this new product to the market! To see all of our available products please visit us on the web at www.FirstChoiceSupport.com

PARTNER COMPANY NEWS

The original Tilt 'N' Tote WheelChair Carrier**Back & Better than before!**

WheelChair Carrier is very excited to announce that the Original Tilt 'N' Tote, America's most beloved wheelchair carrier for over 30 years, is back and better than before! The new and improved Tilt 'N' Tote requires little effort to tilt the carrier into locking position, and no lifting is required! We have also recently released the Lift 'N' Go Electric Carrier with new and improved features. WheelChair Carrier is currently working on several new and exciting products including "The Ultimate Carrier" product line.

WheelChair Carrier is pleased to welcome Mike Siler to the engineering team. Mike Siler is a mechanical engineer with over seven years engineering experience. He previously worked at NSS and has an Associates Degree in Mechanical Engineering from Owens Community College.

We look forward to an exciting and successful 2006! Visit us on the web at www.WheelChairCarrier.com

**Model 001L Tilt 'N' Tote****Model 210 Lift 'N' Go****Lockrey Manufacturing Featured in The Toledo Blade**

Lockrey Manufacturing was featured in an article of the December 5th, 2005 issue of Toledo Blade. The article "***Machining outfit thrives with variety, employee care ideas***" was listed in the Business Section under the "Small Business Profile" column.

Lockrey Manufacturing has not only survived an ever changing, turbulent economy but has managed to thrive. Diversity and the pursuit of excellence in quality, delivery and price has been the key to Lockrey's success.

A custom machining and fabricating company, Lockrey is now branching out to include product development, manufacturing and marketing. Among the products now offered are industrial lift assist systems, healthcare grade television support arms & basketball training tools.

"We probably have more different capabilities under one roof than anyone else." president Mark Makulinski quoted. "We were diverse, which is what allowed us to continue even when we lost some of our biggest customers."

Visit www.toledoblade.com archives section to view the Blade article in it's entirety.

RECREATION / CHARITY EVENTS

Dragons are taking over the Maumee River in July 2006!

The Annual Great Maumee River Dragon Boat Festival will take place on July 29, 2006 at International Park in Downtown Toledo, Ohio.

Teams of 21-25 paddlers (at least 8 females per boat) will race 500 meters down the Maumee River competing for trophies, awards and prizes. The event is not only fun but it also helps build team-work skills. Team Lockrey has participated in the event for the past two years.

The event helps raise funds for Partners in Education, a non-profit organization that develops and fosters partnerships between area schools and northwest Ohio businesses, government agencies, organizations and churches

For more information about the Great Maumee River Dragon Boat Festival, please contact Marilyn Levine 419-242-2122 or visit the Toledo Partners in Education website www.PartnersToledo.org

**Team Lockrey at the 2005 Dragon Boat Race****Relay for Life Event Celebrates Cancer Survivorship, Raises Funds**

"Relay For Life" is a fun, overnight event that celebrates Cancer survivorship and helps raise money for the American Cancer Society. During the event, teams of people gather at schools, fairgrounds or parks, taking turns walking or running laps. One team member remains on the track at all times.

This event brings together those who have shared the same experiences with Cancer as well as those who have lost loved ones to the disease.

Within the past year, Lockrey Manufacturing lost a valued Machinist to Cancer, Dave Gearing. Dave had worked at Lockrey for over eleven years.

The "Relay For Life" event will take place on Sat. June 3rd to Sun. June 4th, 10:00am—10:00am at the Monroe County Fairgrounds in Monroe, Michigan.

For more information, please email Liz Isaacson at liz.isaacson@cancer.org or call 888-635-9257.

Information is also available online at www.acsevents.org/relay/mi/monroe/

concepts2MARKET

203 Matzinger Road
Toledo, OH 43612

Phone: 419-476-6572

Fax: 419-476-1324

E-mail:

MarkM@concepts2MARKET.com

www.concepts2MARKET.com

Visit Our Partner Websites !

www.AimcoManufacturing.com

www.CompetitorsEdge.net

www.FirstChoiceSupport.com

www.LockreyManufacturing.com

www.WheelChairCarrier.com

concepts2MARKET offers a partnership to product companies who can benefit from our extensive manufacturing expertise and business experience. We can combine your current market position with our unique capabilities and produce a market leader. Our approach to sharing risk and reward allows our partners access to a world class manufacturing and engineering facility at little or no cost. These up front costs are crucial in a companies ability to succeed in the marketplace.

Our relationship can take any number of directions depending on your wants and needs. c2M has bought 100% of product companies from owners looking for an exit strategy to establishing manufacturing contracts with no equity exchange. Our partnership process usually proceeds in different phases:

1. Investigation of product suitability related to our vast manufacturing capabilities
2. Definition of product strengths and limitations related to it's market
3. Determination of latest manufacturing techniques to improve product function, appearance and reduce cost
4. Fashion a working relationship based on both our best interests

Our process is decidedly different because we share the risk and reward.

You don't need to worry about being led down an expensive manufacturing direction because of your sources limited capabilities.

You don't have to invest in costly equipment or tooling where you lack expertise.

c2M only succeeds if the products themselves succeed in the marketplace.

UPCOMING REGIONAL EVENTS

Toledo Mud Hens 2006 Season Opening

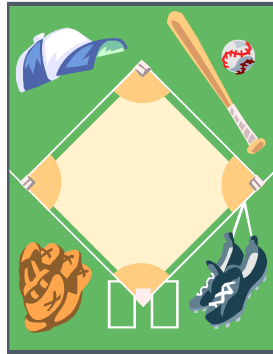
The Mud Hens will open the 144-game season playing against the Charlotte Knights. The 2006 season will mark the 20th straight season as the Triple-A affiliate of the Detroit Tigers as well as the fifth season of play at Fifth Third Field.

Thursday , April 6 5:30pm

Fifth Third Field, Toledo OH

Phone: 419-725-4367

www.Mudhens.com



5th Annual Stephen Tyler Guth Memorial Dinner & Raffle

This annual dinner is held to raise funds for the American Cancer Society's "Relay For Life" Event. Dinner includes all you can eat spaghetti, salad, roll, beverage & dessert. Price of dinner ticket includes entry to win a "Night Out" package worth \$50.00.

April 21, 2006

4:30 p.m.-7:30 p.m.

St. Paul's United Methodist Church

201 S. Monroe St, Monroe MI

Email John K Guth @

STGRELAY@Netzero.net

Ticket Prices: \$8.00 Adult, \$4.00

Child (5-12), Age 4 & Under free

Rembrandt: What Was He Thinking?

To mark the 400th anniversary of the birth of Rembrandt, the Museum will present an exhibition of highlights from its extensive collection of the artist's prints. This exhibition will explore Rembrandt's thought process, and will consist of graphic works that are vignettes of one man's view from four centuries ago.

March 3 to May 28, 2006

Toledo Museum of Art

Phone: 419-255-8000

www.ToledoMuseum.org

c2M Services Word Search

D I S T R I B U T I O N T O E
R E V E F I I B C X O H M Q F
O Z V M A C H I N I N G U E U
S Q Y E D D Q R T I G D R O K
G G Y N L E F A C H E J W C O
O E N L O O C U E Z O I C E E
H A A I B I P N H B N N S I R
O M X F R M T M R V G V T R C
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F L A G E L E S U N A N U V E
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G N I T E K R A M G S R R F W
V H G N I P P I H S N Y P Z W
S G T V G E H N G I S E D D I

Find the following hidden words:

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|-------------|--------------|
| PRODUCTS | DISTRIBUTION |
| DEVELOPMENT | INVENTORY |
| MACHINING | MARKETING |
| FABRICATION | LEGAL |
| ASSEMBLY | ENGINEERING |
| PRODUCTION | DESIGN |
| SHIPPING | INVESTMENT |